

North American Bramble Growers Associaton
Profit & Loss Prev Year Comparison
January 1 through February 28, 2016

	Jan 1 - Feb 28, 16	Jan - Feb 15	\$ Change	% Change
Income				
Acreage Assessments	1,587.50	908.50	679.00	74.7%
Ads in newsletter	0.00	265.00	-265.00	-100.0%
CD dividend	0.00	22.57	-22.57	-100.0%
Conference income				
Exhibitor fees	1,170.00	1,040.00	130.00	12.5%
Registration fees	14,860.00	11,150.68	3,709.32	33.3%
Sponsorships	16,050.00	2,650.00	13,400.00	505.7%
Conference income - Other	0.00	150.00	-150.00	-100.0%
Total Conference income	32,080.00	14,990.68	17,089.32	114.0%
Dividends	0.00	18.79	-18.79	-100.0%
Membership Dues				
Grower dues	3,165.00	2,595.00	570.00	22.0%
Industry dues	300.00	450.00	-150.00	-33.3%
Research dues	240.00	280.00	-40.00	-14.3%
Membership Dues - Other	2,115.00	0.00	2,115.00	100.0%
Total Membership Dues	5,820.00	3,325.00	2,495.00	75.0%
Publication sales				
Brochures	18.00	42.00	-24.00	-57.1%
PALS Production Guide	101.00	109.00	-8.00	-7.3%
Total Publication sales	119.00	151.00	-32.00	-21.2%
Research Donation Income				
Individual Donations	-525.00	205.00	-730.00	-356.1%
Nursery Contributions	-700.00	700.00	-1,400.00	-200.0%
Total Research Donation Income	-1,225.00	905.00	-2,130.00	-235.4%
Total Income	38,381.50	20,586.54	17,794.96	86.4%
Gross Profit	38,381.50	20,586.54	17,794.96	86.4%
Expense				
Bank Service Charges	27.67	100.28	-72.61	-72.4%
Conference				
Conf Printing & postage	779.36	0.00	779.36	100.0%
Speaker expenses	463.20	797.11	-333.91	-41.9%
Conference - Other	0.00	3,407.80	-3,407.80	-100.0%
Total Conference	1,242.56	4,204.91	-2,962.35	-70.5%
Donation/Sponsorship	0.00	1,500.00	-1,500.00	-100.0%
Dues and Organizations	0.00	500.00	-500.00	-100.0%
Miscellaneous Expenses	60.00	0.00	60.00	100.0%
Newsletter Expense	0.00	109.50	-109.50	-100.0%
Office Supplies	9.19	0.00	9.19	100.0%
PayPal fees	362.11	0.00	362.11	100.0%
Postage	0.00	0.00	0.00	0.0%
Printing	698.31	0.00	698.31	100.0%
Professional fees				
Exec Sec Contract	2,083.00	1,665.00	418.00	25.1%
Total Professional fees	2,083.00	1,665.00	418.00	25.1%
Publications Expense				
Brochure Expense	337.36	11.30	326.06	2,885.5%
Publications Expense - Other	0.00	69.00	-69.00	-100.0%
Total Publications Expense	337.36	80.30	257.06	320.1%
Research Foundation Transfers				
Individual Donations	0.00	606.00	-606.00	-100.0%
Member Tithe	2,757.50	4,020.50	-1,263.00	-31.4%
Nursery Contribution	0.00	100.00	-100.00	-100.0%
Total Research Foundation Transfers	2,757.50	4,726.50	-1,969.00	-41.7%
Telecommunications	50.00	50.00	0.00	0.0%

11:47 AM

02/28/16

Cash Basis

North American Bramble Growers Associaton
Profit & Loss Prev Year Comparison
January 1 through February 28, 2016

	<u>Jan 1 - Feb 28, 16</u>	<u>Jan - Feb 15</u>	<u>\$ Change</u>	<u>% Change</u>
Travel				
Transportation	<u>36.80</u>	<u>0.00</u>	<u>36.80</u>	<u>100.0%</u>
Total Travel	<u>36.80</u>	<u>0.00</u>	<u>36.80</u>	<u>100.0%</u>
Website	<u>2,600.00</u>	<u>0.00</u>	<u>2,600.00</u>	<u>100.0%</u>
Total Expense	<u>10,264.50</u>	<u>12,936.49</u>	<u>-2,671.99</u>	<u>-20.7%</u>
Net Income	<u><u>28,117.00</u></u>	<u><u>7,650.05</u></u>	<u><u>20,466.95</u></u>	<u><u>267.5%</u></u>